

**ECTOR COUNTY HOSPITAL DISTRICT
MONTHLY STATISTICAL REPORT
APRIL 2018**

	CURRENT MONTH					YEAR-TO-DATE				
	BUDGET			PRIOR YEAR		BUDGET			PRIOR YEAR	
	ACTUAL	AMOUNT	VAR.%	AMOUNT	VAR.%	ACTUAL	AMOUNT	VAR.%	AMOUNT	VAR.%
Hospital InPatient Admissions										
Acute / Adult	1,040	1,195	-13.0%	1,062	-2.1%	7,717	7,962	-3.1%	7,625	1.2%
Neonatal ICU (NICU)	19	29	-34.5%	21	-9.5%	191	199	-4.0%	214	-10.7%
Total Admissions	1,059	1,224	-13.5%	1,083	-2.2%	7,908	8,161	-3.1%	7,839	0.9%
Patient Days										
Adult & Pediatric	3,924	4,394	-10.7%	5,097	-23.0%	29,931	29,460	1.6%	31,540	-5.1%
ICU	345	444	-22.3%	400	-13.8%	2,895	3,087	-6.2%	3,045	-4.9%
CCU	345	402	-14.2%	392	-12.0%	2,791	2,795	-0.1%	2,784	0.3%
NICU	450	439	2.4%	426	5.6%	3,259	3,271	-0.4%	2,862	13.9%
Total Patient Days	5,064	5,679	-10.8%	6,315	-19.8%	38,876	38,612	0.7%	40,231	-3.4%
Observation (Obs) Days	582	710	-18.0%	762	-23.6%	4,643	4,939	-6.0%	4,846	-4.2%
Nursery Days	202	225	-10.2%	254	-20.5%	1,675	1,564	7.1%	1,617	3.6%
Total Occupied Beds / Bassinets	5,848	6,614	-11.6%	7,331	-20.2%	45,194	45,115	0.2%	46,694	-3.2%
Average Length of Stay (ALOS)										
Acute / Adult & Pediatric	4.44	4.38	1.2%	5.55	-20.0%	4.62	4.44	4.0%	4.90	-5.8%
NICU	23.68	15.15	56.3%	20.29	16.8%	17.06	16.44	3.8%	13.37	27.6%
Total ALOS	4.78	4.64	3.1%	5.83	-18.0%	4.92	4.73	3.9%	5.13	-4.2%
Acute / Adult & Pediatric w/o OB	5.27			6.26	-15.8%	5.46			5.60	-2.5%
Average Daily Census	168.8	189.3	-10.8%	210.5	-19.8%	183.4	182.1	0.7%	189.8	-3.4%
Hospital Case Mix Index (CMI)	1.5273	1.4657	4.2%	1.4982	1.9%	1.5238	1.4657	4.0%	1.4091	8.1%
Medicare										
Admissions	404	468	-13.7%	405	-0.2%	3,177	3,274	-3.0%	3,151	0.8%
Patient Days	1,964	3,797	-48.3%	2,366	-17.0%	16,354	25,425	-35.7%	17,556	-6.8%
Average Length of Stay	4.86	8.11	-40.1%	5.84	-16.8%	5.15	7.77	-33.7%	5.57	-7.6%
Case Mix Index	1.6670			1.5912	4.8%	1.6688			1.7111	-2.5%
Medicaid										
Admissions	137	158	-13.3%	120	14.2%	960	994	-3.4%	1,025	-6.3%
Patient Days	669	750	-10.8%	557	20.1%	4,979	4,954	0.5%	4,731	5.2%
Average Length of Stay	4.88	4.75	2.9%	4.64	5.2%	5.19	4.98	4.1%	4.62	12.4%
Case Mix Index	1.3757			1.1913	15.5%	1.1392			0.8939	27.4%
Commercial										
Admissions	292	337	-13.4%	293	-0.3%	2,030	2,099	-3.3%	1,885	7.7%
Patient Days	1,422	1,595	-10.8%	1,700	-16.4%	9,232	9,220	0.1%	9,050	2.0%
Average Length of Stay	4.87	4.73	2.9%	5.80	-16.1%	4.55	4.39	3.5%	4.80	-5.3%
Case Mix Index	1.4364			1.6146	-11.0%	1.5242			1.4522	5.0%
Self Pay										
Admissions	210	243	-13.6%	249	-15.7%	1,570	1,618	-3.0%	1,443	8.8%
Patient Days	880	987	-10.8%	1,280	-31.3%	7,438	7,359	1.1%	8,183	-9.1%
Average Length of Stay	4.19	4.06	3.2%	5.14	-18.5%	4.74	4.55	4.2%	5.67	-16.5%
Case Mix Index	1.4714			1.4171	3.8%	1.4026			1.2295	14.1%
All Other										
Admissions	16	18	-11.1%	16	0.0%	171	176	-2.8%	335	-49.0%
Patient Days	129	145	-11.0%	133	-3.0%	873	874	-0.1%	1,726	-49.4%
Average Length of Stay	8.06	8.06	0.1%	8.31	-3.0%	5.11	4.97	2.8%	5.15	-0.9%
Case Mix Index	1.6003			1.3779	16.1%	1.7809			1.6795	6.0%
Radiology										
InPatient	2,362	3,505	-32.6%	3,524	-33.0%	28,577	24,368	17.3%	27,104	5.4%
OutPatient	5,488	7,091	-22.6%	6,253	-12.2%	49,675	49,302	0.8%	49,659	0.0%
Cath Lab										
InPatient	603	418	44.3%	316	90.8%	3,982	2,906	37.0%	2,472	61.1%
OutPatient	640	439	45.8%	512	25.0%	4,080	3,052	33.7%	2,696	51.3%
Laboratory										
InPatient	68,917	57,287	20.3%	62,146	10.9%	489,049	398,281	22.8%	422,817	15.7%
OutPatient	47,626	42,026	13.3%	35,800	33.0%	328,828	292,178	12.5%	258,647	27.1%
NonPatient	8,104	2,278	255.8%	680	1091.8%	56,038	15,840	253.8%	45,347	23.6%
Other										
Deliveries	137	139	-1.7%	127	7.9%	1,101	969	13.6%	966	14.0%
Surgical Cases										
InPatient	262	313	-16.3%	233	12.4%	1,930	2,176	-11.3%	2,088	-7.6%
OutPatient	583	613	-4.9%	492	18.5%	4,135	4,262	-3.0%	4,082	1.3%
Total Surgical Cases	845	926	-8.7%	725	16.6%	6,065	6,438	-5.8%	6,170	-1.7%
GI Procedures (Endo)										
InPatient	97	106	-8.5%	76	27.6%	701	737	-4.9%	710	-1.3%
OutPatient	296	255	16.1%	185	60.0%	1,885	1,773	6.3%	1,613	16.9%
Total GI Procedures	393	361	8.9%	261	50.6%	2,586	2,510	3.0%	2,323	11.3%

ECTOR COUNTY HOSPITAL DISTRICT
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APRIL 2018

	CURRENT MONTH					YEAR-TO-DATE				
	BUDGET			PRIOR YEAR		BUDGET			PRIOR YEAR	
	ACTUAL	AMOUNT	VAR.%	AMOUNT	VAR.%	ACTUAL	AMOUNT	VAR.%	AMOUNT	VAR.%
OutPatient (O/P)										
Emergency Room Visits	4,262	3,293	29.4%	4,095	4.1%	30,790	28,160	9.3%	29,104	5.8%
Observation Days	582	710	-18.0%	762	-23.6%	4,643	4,939	-6.0%	4,846	-4.2%
Other O/P Occasions of Service	18,346	22,937	-20.0%	19,821	-7.4%	124,522	159,467	-21.9%	164,939	-24.5%
Total O/P Occasions of Svc.	23,190	26,940	-13.9%	24,678	-6.0%	159,955	192,566	-16.9%	198,889	-19.6%
Hospital Operations										
Manhours Paid	270,706	260,048	4.1%	269,861	0.3%	1,926,630	1,836,495	4.9%	1,915,141	0.6%
FTE's	1,579.1	1,516.9	4.1%	1,574.2	0.3%	1,590.4	1,516.0	4.9%	1,580.9	0.6%
Adjusted Patient Days	9,527	10,590	-10.0%	11,352	-16.1%	70,918	72,430	-2.1%	74,003	-4.2%
Hours / Adjusted Patient Day	28.42	24.56	15.7%	23.77	19.5%	27.17	25.36	7.1%	25.88	5.0%
Occupancy - Actual Beds	48.4%	54.2%	-10.8%	60.3%	-19.8%	52.5%	52.2%	0.7%	54.4%	-3.4%
FTE's / Adjusted Occupied Bed	5.0	4.3	15.7%	4.2	19.5%	4.8	4.4	7.1%	4.5	5.0%
InPatient Rehab Unit										
Admissions	36	33	9.1%	29	24.1%	219	231	-5.2%	267	-18.0%
Patient Days	464	405	14.6%	349	33.0%	2,871	2,835	1.3%	3,117	-7.9%
Average Length of Stay	12.9	12.3	5.0%	12.0	7.1%	13.1	12.3	6.8%	11.7	12.3%
Manhours Paid	7,064	5,245	34.7%	6,621	6.7%	44,112	40,338	9.4%	46,857	-5.9%
FTE's	41.2	30.6	34.7%	38.6	6.7%	36.4	33.3	9.4%	38.7	-5.9%
Center for Primary Care - Clements										
Total Medical Visits	885	1,182	-25.1%	766	15.5%	6,669	8,094	-17.6%	8,668	-23.1%
Total Dental Visits	-	762	-100.0%	689	-100.0%	350	5,060	-93.1%	4,654	-92.5%
Manhours Paid	3,235	744	334.9%	803	302.9%	10,443	5,257	98.6%	6,088	71.5%
FTE's	18.9	4.3	334.9%	4.7	302.9%	8.6	4.3	98.6%	5.0	71.5%
Center for Primary Care - West University										
Total Medical Visits	633	633	0.0%	403	57.1%	4,599	5,259	-12.5%	4,293	7.1%
Total Optometry	216	298	-27.5%	284	-23.9%	1,767	1,983	-10.9%	1,889	-6.5%
Manhours Paid	2,134	163	1208.6%	167	1175.2%	5,896	1,152	411.6%	1,212	386.6%
FTE's	12.4	1.0	1208.6%	1.0	1175.2%	4.9	1.0	411.6%	1.0	386.6%
Total ECHD Operations										
Total Admissions	1,095	1,257	-12.9%	1,112	-1.5%	8,127	8,392	-3.2%	8,106	0.3%
Total Patient Days	5,528	6,084	-9.1%	6,664	-17.0%	41,747	41,447	0.7%	43,348	-3.7%
Total Patient and Obs Days	6,110	6,794	-10.1%	7,426	-17.7%	46,390	46,386	0.0%	48,194	-3.7%
Total FTE's	1,651.6	1,552.8	6.4%	1,618.5	2.0%	1,640.3	1,554.6	5.5%	1,625.6	0.9%
FTE's / Adjusted Occupied Bed	4.8	4.1	16.0%	4.1	17.6%	4.6	4.2	8.6%	4.3	5.7%
Total Adjusted Patient Days	10,400	11,345	-8.3%	11,980	-13.2%	76,169	77,748	-2.0%	79,776	-4.5%
Hours / Adjusted Patient Day	27.23	23.46	16.0%	23.16	17.6%	26.09	24.22	7.7%	24.89	5.7%
Outpatient Factor	1.8813	1.8648	0.9%	1.7977	4.7%	1.8252	1.8760	-2.7%	1.8404	-0.8%
Blended O/P Factor	2.1363	2.1143	1.0%	2.0118	6.2%	2.0786	2.1238	-2.1%	2.1072	-1.4%
Total Adjusted Admissions	2,060	2,333	-11.7%	1,999	3.1%	14,827	15,681	-5.4%	14,918	-0.6%
Hours / Adjusted Admisssion	137.45	114.10	20.5%	138.80	-1.0%	134.02	120.10	11.6%	132.01	1.5%
FTE's - Hospital Contract	53.0	59.7	-11.2%	72.4	-26.8%	60.5	58.4	3.6%	68.2	-11.3%
FTE's - Mgmt Services	13.6	15.2	-10.4%	46.9	-71.0%	33.5	39.9	-16.1%	48.7	-31.3%
Total FTE's (including Contract)	1,718.2	1,627.7	5.6%	1,737.8	-1.1%	1,734.2	1,652.9	4.9%	1,742.5	-0.5%
Total FTE'S per Adjusted Occupied Bed (including Contract)	5.0	4.3	15.2%	4.4	13.9%	4.8	4.5	7.9%	4.6	4.2%
ProCare FTEs	222.2	266.7	-16.7%	243.6	-8.8%	233.2	266.7	-12.6%	244.0	-4.4%
Total System FTEs	1,940.4	1,894.3	2.4%	1,981.4	-2.1%	1,967.4	1,919.5	2.5%	1,986.5	-1.0%
Urgent Care Visits										
Health & Wellness	-	-	0.0%	-	0.0%	-	-	0.0%	396	-100.0%
Golder	-	-	0.0%	454	-100.0%	-	-	0.0%	3,548	-100.0%
JBS Clinic	898	933	-3.8%	884	1.6%	7,978	6,877	16.0%	6,484	23.0%
West University	622	651	-4.5%	558	11.5%	5,437	4,547	19.6%	3,826	42.1%
42nd Street	595	593	0.3%	500	19.0%	5,437	4,083	33.2%	2,721	99.8%
Total Urgent Care Visits	2,115	2,177	-2.8%	2,396	-11.7%	18,852	15,507	21.6%	16,975	11.1%
Wal-Mart Clinic Visits										
East Clinic	329	394	-16.5%	390	-15.6%	3,370	3,073	9.7%	2,866	17.6%
West Clinic	245	257	-4.7%	254	-3.5%	2,655	1,976	34.4%	1,837	44.5%
Total Wal-Mart Visits	574	651	-11.8%	644	-10.9%	6,025	5,049	19.3%	4,703	28.1%

**ECTOR COUNTY HOSPITAL DISTRICT
BALANCE SHEET - BLENDED
APRIL 2018**

	CURRENT YEAR	PRIOR FISCAL YEAR END		CURRENT YEAR CHANGE
		HOSPITAL AUDITED	PRO CARE AUDITED	
ASSETS				
CURRENT ASSETS:				
Cash and Cash Equivalents	\$ 28,692,350	\$ 28,613,702	\$ 3,182,405	\$ (3,103,757)
Investments	26,671,575	9,944,475	-	16,727,100
Patient Accounts Receivable - Gross	331,535,108	261,880,248	31,937,883	37,716,978
Less: 3rd Party Allowances	(148,726,886)	(111,292,583)	(19,277,473)	(18,156,831)
Bad Debt Allowance	(136,251,679)	(120,430,575)	(7,312,604)	(8,508,500)
Net Patient Accounts Receivable	46,556,543	30,157,090	5,347,806	11,051,647
Taxes Receivable	7,732,051	7,863,699	-	(131,648)
Accounts Receivable - Other	39,230,943	24,080,983	3,400,671	11,749,289
Inventories	7,106,452	6,963,047	239,016	(95,611)
Prepaid Expenses	4,479,730	3,944,229	345,688	189,814
Total Current Assets	160,469,645	111,567,227	12,515,586	36,386,832
CAPITAL ASSETS:				
Property and Equipment	461,858,126	455,174,078	517,888	6,166,160
Construction in Progress	648,603	1,173,137	-	(524,534)
	462,506,729	456,347,215	517,888	5,641,626
Less: Accumulated Depreciation and Amortization	(266,678,176)	(254,567,501)	(285,754)	(11,824,921)
Total Capital Assets	195,828,553	201,779,714	232,134	(6,183,295)
INTANGIBLE ASSETS / GOODWILL - NET	307,489	115,702	315,368	(123,581)
RESTRICTED ASSETS:				
Restricted Assets Held by Trustee	5,542,478	4,673,001	-	869,477
Restricted Assets Held in Endowment	6,175,784	6,224,654	-	(48,869)
Restricted MCH West Texas Services	2,086,429	1,985,952	-	100,477
Pension, Deferred Outflows of Resources	31,204,964	31,204,964	-	-
Assets whose use is Limited	33,209	-	15,603	17,606
TOTAL ASSETS	\$ 402,096,172	\$ 358,051,889	\$ 13,078,691	\$ 30,965,592
LIABILITIES AND FUND BALANCE				
CURRENT LIABILITIES:				
Current Maturities of Long-Term Debt	\$ 4,637,900	\$ 4,637,900	\$ -	\$ -
Self-Insurance Liability - Current Portion	3,833,600	3,833,600	-	-
Accounts Payable	55,795,245	17,884,766	5,605,329	32,305,150
Accrued Interest	353,930	49,802	-	304,128
Accrued Salaries and Wages	10,457,188	5,909,425	6,391,578	(1,843,815)
Accrued Compensated Absences	4,453,045	4,316,028	255,178	(118,161)
Due to Third Party Payors	885,677	1,158,950	-	(273,273)
Deferred Revenue	6,975,181	535,857	859,437	5,579,887
Total Current Liabilities	87,391,765	38,326,327	13,111,522	35,953,916
ACCRUED POST RETIREMENT BENEFITS	76,212,887	67,655,988	-	8,556,899
SELF-INSURANCE LIABILITIES - Less Current Portion	2,161,470	2,161,470	-	-
LONG-TERM DEBT - Less Current Maturities	48,071,383	49,892,633	-	(1,821,250)
Total Liabilities	213,837,506	158,036,419	13,111,522	42,689,565
FUND BALANCE	188,258,667	200,015,470	(32,831)	(11,723,973)
TOTAL LIABILITIES AND FUND BALANCE	\$ 402,096,172	\$ 358,051,889	\$ 13,078,691	\$ 30,965,592

**ECTOR COUNTY HOSPITAL DISTRICT
BLENDED OPERATIONS SUMMARY
APRIL 2018**

	CURRENT MONTH					YEAR TO DATE				
	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR	ACTUAL	BUDGET	BUDGET VAR	PRIOR YR	PRIOR YR VAR
<u>PATIENT REVENUE</u>										
Inpatient Revenue	\$ 48,944,674	\$ 51,428,102	-4.8%	\$ 44,949,052	8.9%	\$ 352,664,920	\$ 345,715,994	2.0%	\$ 319,569,669	10.4%
Outpatient Revenue	55,614,738	57,304,243	-2.9%	45,479,946	22.3%	380,393,984	388,522,214	-2.1%	353,827,080	7.5%
TOTAL PATIENT REVENUE	\$ 104,559,412	\$108,732,345	-3.8%	\$ 90,428,998	15.6%	\$ 733,058,904	\$ 734,238,208	-0.2%	\$ 673,396,750	8.9%
<u>DEDUCTIONS FROM REVENUE</u>										
Contractual Adjustments	\$ 63,374,776	\$ 64,197,934	-1.3%	\$ 39,910,436	58.8%	\$ 478,776,404	\$ 431,888,344	10.9%	\$ 379,757,592	26.1%
Policy Adjustments	998,133	7,061,502	-85.9%	17,525,477	-94.3%	13,401,866	47,545,813	-71.8%	52,794,977	-74.6%
Uninsured Discount	14,518,187	3,474,162	317.9%	4,366,143	232.5%	57,810,916	23,397,391	147.1%	26,451,518	118.6%
Indigent	272,029	2,357,797	-88.5%	475,330	-42.8%	3,186,829	15,884,321	-79.9%	12,799,785	-75.1%
Provision for Bad Debts	5,975,983	10,141,508	-41.1%	9,626,080	-37.9%	37,953,555	68,235,195	-44.4%	63,425,149	-40.2%
TOTAL REVENUE DEDUCTIONS	\$ 85,139,107	\$ 87,232,905	-2.4%	\$ 71,903,466	18.4%	\$ 591,129,571	\$ 586,951,064	0.7%	\$ 535,229,022	10.4%
	81.43%	80.23%		79.51%		80.64%	79.94%		79.48%	
<u>OTHER PATIENT REVENUE</u>										
Medicaid Supplemental Payments	\$ 1,156,242	\$ 1,156,242	0.0%	\$ 200,243	477.4%	\$ 8,093,697	8,093,697	0.0%	\$ 1,482,619	445.9%
DSRIP	1,000,000	1,000,000	0.0%	1,000,000	0.0%	6,773,262	7,000,000	-3.2%	7,000,000	-3.2%
Medicaid Meaningful Use Subsidy	-	-	0.0%	-	0.0%	-	-	0.0%	-	0.0%
Medicare Meaningful Use Subsidy	-	-	0.0%	-	0.0%	132,051	-	0.0%	-	0.0%
TOTAL OTHER PATIENT REVENUE	\$ 2,156,242	\$ 2,156,242	0.0%	\$ 1,200,243	79.7%	\$ 14,999,010	\$ 15,093,697	-0.6%	\$ 8,482,619	76.8%
NET PATIENT REVENUE	\$ 21,576,548	\$ 23,655,683	-8.8%	\$ 19,725,776	9.4%	\$ 156,928,343	\$ 162,380,841	-3.4%	\$ 146,650,347	7.0%
<u>OTHER REVENUE</u>										
Tax Revenue	\$ 4,800,003	\$ 4,348,580	10.4%	\$ 4,116,186	16.6%	\$ 37,200,800	\$ 32,139,816	15.7%	\$ 26,092,246	42.6%
Other Revenue	801,654	926,062	-13.4%	1,125,586	-28.8%	5,534,195	6,379,338	-13.2%	6,795,247	-18.6%
TOTAL OTHER REVENUE	\$ 5,601,657	\$ 5,274,642	6.2%	\$ 5,241,773	6.9%	\$ 42,734,995	\$ 38,519,154	10.9%	\$ 32,887,493	29.9%
NET OPERATING REVENUE	\$ 27,178,204	\$ 28,930,325	-6.1%	\$ 24,967,548	8.9%	\$ 199,663,338	\$ 200,899,995	-0.6%	\$ 179,537,841	11.2%
<u>OPERATING EXPENSES</u>										
Salaries and Wages	\$ 12,841,723	\$ 12,929,450	-0.7%	\$ 13,293,694	-3.4%	\$ 89,859,400	\$ 88,322,729	1.7%	\$ 88,349,270	1.7%
Benefits	3,875,191	3,771,511	2.7%	2,138,967	81.2%	26,030,802	26,829,725	-3.0%	19,198,497	35.6%
Temporary Labor	809,890	903,757	-10.4%	1,183,760	-31.6%	6,584,786	6,424,051	2.5%	7,450,108	-11.6%
Physician Fees	1,100,415	1,237,043	-11.0%	385,376	185.5%	8,325,169	8,706,260	-4.4%	2,578,110	222.9%
Texas Tech Support	967,104	1,000,000	-3.3%	-	-	5,993,970	7,000,000	-14.4%	-	-
Purchased Services	2,763,587	1,936,387	42.7%	1,964,415	40.7%	15,803,852	15,002,959	5.3%	16,324,905	-3.2%
Supplies	4,726,075	4,598,287	2.8%	4,113,080	14.9%	33,013,134	31,576,455	4.5%	32,138,333	2.7%
Utilities	297,006	300,876	-1.3%	309,357	-4.0%	2,345,661	2,322,440	1.0%	2,430,454	-3.5%
Repairs and Maintenance	1,016,519	1,208,044	-15.9%	863,197	17.8%	6,392,623	8,232,389	-22.3%	6,767,806	-5.5%
Leases and Rent	110,919	134,350	-17.4%	124,413	-10.8%	891,722	933,623	-4.5%	868,195	2.7%
Insurance	151,228	116,058	30.3%	112,350	34.6%	935,247	804,468	16.3%	982,208	-4.8%
Interest Expense	273,227	273,227	0.0%	263,627	3.6%	1,923,074	1,923,074	0.0%	1,845,391	4.2%
ECHDA	538,545	44,092	1121.4%	35,791	1404.7%	1,599,587	311,109	414.2%	225,619	609.0%
Other Expense	184,167	233,139	-21.0%	168,957	9.0%	1,268,773	1,488,031	-14.7%	1,249,305	1.6%
TOTAL OPERATING EXPENSES	\$ 29,655,594	\$ 28,686,220	3.4%	\$ 24,956,985	18.8%	\$ 200,967,801	\$ 199,877,313	0.5%	\$ 180,408,201	11.4%
Depreciation/Amortization	\$ 1,719,267	\$ 1,849,814	-7.1%	\$ 1,967,064	-12.6%	\$ 12,055,427	\$ 13,215,437	-8.8%	\$ 11,663,766	3.4%
(Gain) Loss on Sale of Assets	-	-	0.0%	-	0.0%	(1,952)	-	0.0%	803	-343.0%
TOTAL OPERATING COSTS	\$ 31,374,861	\$ 30,536,034	2.7%	\$ 26,924,049	16.5%	\$ 213,021,276	\$ 213,092,750	0.0%	\$ 192,072,770	10.9%
NET GAIN (LOSS) FROM OPERATIONS	\$ (4,196,657)	\$ (1,605,709)	161.4%	\$ (1,956,501)	114.5%	\$ (13,357,938)	\$ (12,192,755)	9.6%	\$ (12,534,930)	6.6%
Operating Margin	-15.44%	-5.55%	178.2%	-7.84%	97.1%	-6.69%	-6.07%	10.2%	-6.98%	-4.2%
<u>NONOPERATING REVENUE/EXPENSE</u>										
Interest Income	\$ 4,995	\$ 27,440	-81.8%	\$ 34,940	-85.7%	\$ 159,234	\$ 180,079	-11.6%	\$ 237,494	-33.0%
Tobacco Settlement	935,087	859,458	8.8%	859,458	8.8%	935,087	859,458	8.8%	859,458	8.8%
Donations	-	180	-100.0%	53,848	-100.0%	923	12,969	-92.9%	100,755	-99.1%
Build America Bonds Subsidy	84,413	84,323	0.1%	84,142	0.3%	591,164	590,261	0.2%	588,905	0.4%
CHANGE IN NET POSITION BEFORE INVESTMENT ACTIVITY	\$ (3,172,161)	\$ (634,308)	400.1%	\$ (924,112)	243.3%	\$ (11,671,529)	\$ (10,549,988)	10.6%	\$ (10,748,317)	8.6%
Unrealized Gain/(Loss) on Investments	\$ -	\$ -	0.0%	\$ -	-	\$ (99,874)	\$ -	0.0%	\$ (406,557)	-75.4%
Investment in Subsidiaries	9,178	39,019	-76.5%	13,080	-29.8%	47,430	273,136	-82.6%	147,196	-67.8%
CHANGE IN NET POSITION	\$ (3,162,983)	\$ (595,288)	431.3%	\$ (911,032)	247.2%	\$ (11,723,973)	\$ (10,276,852)	14.1%	\$ (11,007,678)	6.5%
EBIDA	\$ (1,170,489)	\$ 1,527,752	-176.6%	\$ 1,319,659	-188.7%	\$ 2,254,528	\$ 4,861,660	-53.6%	\$ 2,501,480	-9.9%